# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

# $\ \, \square \,$ QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2022

☐ TRANSITIO	ON REPORT PURSUANT TO SE	CTION 13 OR 15(d) OF THE SECURITIES I	EXCHANGE ACT OF 1934	
	For the transition	on period fromto		
	Comr	mission file number 0-6658		
	SCIENTIFI	IC INDUSTRIES, INC.		
<del></del>	(Exact Name of	Registrant as specified in Its Charter)		
Dela	ware	<u></u>	04-2217279	
(State or other jurisdiction of	incorporation or organization)	(I.R.S. E	mployer Identification No.)	
80 Orville Drive, Suite	102, Bohemia, New York		11716	
(Address of princip	pal executive offices)	_	(Zip Code)	_
	(Registrant's tel	(631) 567-4700 ephone number, including area code)		
	(Former name, former address	Not Applicable and former fiscal year, if changed since last r	eport)	
Indicate by check mark whether the registrant (1) for such shorter period that the registrant was rec				ng 12 months (or
Indicate by check mark whether the registrant has chapter) during the preceding 12 months (or for				232.405 of this
Indicate by check mark whether the registrant is a the definitions of "large accelerated filer," "accele				ompany. See
Large accelerated filer Non-accelerated Filer		Accelerated filer Smaller reporting company		
		Emerging Growth company		
If an emerging growth company, indicate by checkstandards provided pursuant to Section 13(a) of		ed not to use the extended transition period fo	r complying with any new or revised finar	ncial accounting
Indicate by check mark whether the registrant is	a shell company (as defined in Ru	the 12b-2 of the Act) Yes $\square$ No $\boxtimes$		
The number of shares outstanding of the registrar	nt's common stock, par value \$.05	per share ("Common Stock") as of May 2, 20	022 is 7,003,599 shares.	

# SCIENTIFIC INDUSTRIES, INC.

# **Table of Contents**

# PART I - Financial Information

Item 1.	CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)	3
	Condensed Consolidated Balance Sheets	3
	Condensed Consolidated Statements of Operations and Comprehensive Loss	4
	Condensed Consolidated Statements of Changes in Shareholders' Equity	5
	Condensed Consolidated Statements of Cash Flows	7
	Notes to Unaudited Condensed Consolidated Financial Statements	9
Item 2.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	20
Item 4.	CONTROLS AND PROCEDURES	22
PART II - Oth	ner Information	
Item 6.	EXHIBITS AND REPORTS ON FORM 8-K	23
<u>SIGNATURE</u>		24
	2	

# PART I – FINANCIAL INFORMATION

# Item 1. Financial Statements

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	N	March 31, 2022		June 30, 2021
ACCEPTED	J)	Jnaudited)		
ASSETS Current assets:				
Cash and cash equivalents	\$	4,068,000	\$	9,675,200
Investment securities	Ψ	7,768,600	Ψ	3,744,600
Trade accounts receivable, less allowance for doubtful accounts of \$15,600 at March 31, 2022 and June 30, 2021		1,712,900		1,294,700
Inventories		4,367,900		2,977,100
Income tax receivable		161,100		333,300
Prepaid expenses and other current assets		312,800		350,900
* *				
Assets of discontinued operations		600		55,300
Total current assets		18,391,900		18,431,100
Property and equipment, net		566,900		412,600
Goodwill		4,395,400		4,395,400
Other intangible assets, net		2,216,300		2,557,800
Deferred taxes		3,445,300		2,489,900
Operating lease right-of-use assets		1,448,600		665,300
Other assets		62,400		54,300
		02,100		3 1,300
Total assets	\$	30,526,800	\$	29,006,400
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	1,051,100	\$	453,500
Accrued expenses		661,100		633,500
Contingent consideration		117,500		136,600
Bank overdraft		40,600		321,700
Lease liabilities, current portion		124,300		270,500
Paycheck Protection Program loan		-		433,800
Liabilities of discontinued operations		7,900		37,200
Total current liabilities		2,002,500		2,286,800
				22.400
Contingent consideration payable, less current portion		1 200 100		23,400
Lease liabilities, less current portion		1,388,100		460,500
Other long-term liabilities			_	10,900
Total liabilities		3,390,600		2,781,600
rotal matrines	_	3,370,000	_	2,701,000
Shareholders' equity:				
Common stock, \$0.05 par value; 20,000,000 and 15,000,000 shares authorized; 7,023,401 and 6,477,945 shares issued; 7,003,599 and 6,458,143				
shares outstanding at March 31, 2022 and June 30, 2021		351,200		324,000
Additional paid-in capital		31,233,600		26,613,500
Accumulated comprehensive loss		(104,800)		(9,200)
Accumulated deficit		(4,291,400)		(651,100)
		27,188,600		26,277,200
Less common stock held in treasury at cost, 19,802 shares		52,400		52,400
	_	27,136,200	_	26,224,800
Total shareholders' equity		27,130,200	_	20,224,800
Total liabilities and shareholders' equity	\$	30,526,800	\$	29,006,400
and one one of the office of the offic	Ψ	50,520,000	Ψ	27,000,100

See notes to unaudited condensed consolidated financial statements.

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (UNAUDITED)

	Mo	the Three onth Period ed March 31, 2022	For the Three Month Period Ended March 31, 2021	For the Nine Month Period Ended March 31, 2022	For the Nine Month Period Ended March 31, 2021
Revenues	\$	2,864,900	\$ 2,508,600	\$ 8,623,500	\$ 7,245,100
Cost of revenues		1,318,300	1,145,700	4,154,600	3,419,400
Gross profit		1,546,600	1,362,900	4,468,900	3,825,700
Operating expenses:					
General and administrative		1,610,400	1,385,600	4,442,300	2,441,700
Selling Research and development		1,054,000 624,500	1,386,100 450,000	2,996,800 2,141,300	2,658,900 1,024,000
Research and development		024,300	450,000	2,141,300	1,024,000
Total operating expenses		3,288,900	3,221,700	9,580,400	6,124,600
Loss from operations		(1,742,300)	(1,858,800)	(5,111,500)	(2,298,900)
Other income (expense):					
Other income (expense), net		(102,700)	6,100	363,500	22,300
Interest income		400	22,500	49,800	71,400
Total other income (expense), net		(102,300)	28,600	413,300	93,700
Loss from continuing operations		(4.044.600)	(4.020.200)	(4 (00 000)	(2.205.200)
before income tax benefit		(1,844,600)	(1,830,200)	(4,698,200)	(2,205,200)
Income tax benefit, current		(95,100)	-	(95,100)	-
Income tax benefit, deferred		(222,100)	(378,200)	(959,400)	(472,300)
Total income tax benefit		(317,200)	(378,200)	(1,054,500)	(472,300)
Loss from continuing operations		(1,527,400)	(1,452,000)	(3,643,700)	(1,732,900)
Discontinued operations (Note 9):					
Gain (loss) from discontinued operations, net of tax		(7,600)	16,400	3,400	(578,500)
Net loss	\$	(1,535,000)	\$ (1,435,600)	\$ (3,640,300)	\$ (2,311,400)
Comprehensive loss:					
Unrealized holding loss on investment securities, net of tax		(4,700)	_	(5,100)	_
Foreign currency translation adjustment		(194,500)	-	(90,500)	_
Comprehensive loss		(199,200)	-	(95,600)	-
Total comprehensive loss	\$	(1,734,200)	\$ (1,435,600)	\$ (3,735,900)	\$ (2,311,400)
Basic loss per common share:					
Continuing operations	\$	(0.23)	\$ (0.51)	\$ (0.56)	\$ (0.61)
Discontinued operations	\$	(0.00)	\$ 0.01	\$ 0.00	\$ (0.20)
Consolidated operations	\$	(0.23)	\$ (0.50)	\$ (0.56)	\$ (0.81)

See notes to unaudited condensed consolidated financial statements.

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

	C	64 1		Accumulated Other		Tr.	Treasury Stock		
	Commo	on Stock	Additional Paid-in	Comprehensive Income	Accumulated	1 reasu	ry Stock	Total Stockholders'	
	Shares	Amount	Capital	(Loss)	Deficit	Shares	Amount	Equity	
Balance July 1, 2021	6,477,945	\$ 324,000	\$ 26,613,500	\$ (9,200)	\$ (651,100)	19,802	\$ 52,400	\$ 26,224,800	
Net loss	-	-	-	-	(1,208,800)	-	-	(1,208,800)	
Foreign currency translation adjustment	-	-	-	34,100	-	-	-	34,100	
Unrealized holding gain on investment securities, net of tax	-	-	-	2,200	-	-	-	2,200	
Stock-based compensation	-	-	675,400	-	-	-	-	675,400	
Balance, September 30, 2021	6,477,945	324,000	27,288,900	27,100	(1,859,900)	19,802	52,400	25,727,700	
Net loss	-	-	-	-	(896,500)	-	-	(896,500)	
Foreign currency translation adjustment	-	-	-	69,900	-	-	-	69,900	
Unrealized holding gain on investment securities, net of tax	-	-	-	(2,600)	-	-	-	(2,600)	
Stock-based compensation	_	-	591,000	_	_	_	_	591,000	
Balance, December 31, 2021	6,477,945	324,000	27,879,900	94,400	(2,756,400)	19,802	52,400	25,489,500	
Net loss	-	-	-	-	(1,535,000)	-	-	(1,535,000)	
Issuance of Common Stock and Warrants, net of issuance costs	545,456	27,200	2,700,000	-	-	-	-	2,727,200	
Foreign currency translation adjustment	-	-		(194,500)	-	-	-	(194,500)	
Unrealized holding loss on investment securities, net of tax	-	-	-	(4,700)	-	-	-	(4,700)	
Stock-based compensation	-	-	653,700	-	-	-	-	653,700	
Balance, March 31, 2022	7,023,401	\$ 351,200	\$ 31,233,600	\$ (104,800)	\$ (4,291,400)	19,802	\$ 52,400	\$ 27,136,200	

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED) (UNAUDITED)

	Commo	on Sto	ock	Additional Paid-in	Paid-in Retained		Retained Treasury Stock			Total ockholders'
	Shares		Amount	Capital	Earnings	Shares	A	mount	_	Equity
Balance July 1, 2020	2,881,065	\$	144,100	\$ 8,608,300	\$ 3,021,400	19,802	\$	52,400	\$	11,721,400
Net loss	-		-	-	(263,300)	-		-		(263,300)
Stock-based compensation	-		-	61,300	-	-		-		61,300
Balance, September 30, 2020	2,881,065		144,100	8,669,600	2,758,100	19,802		52,400		11,519,400
Net loss	-		-	-	(612,500)	-		-		(612,500)
Stock-based compensation Balance, December 31, 2020	2,881,065	_	144,100	76,100 8,745,700	2,145,600	19,802	_	52,400	_	76,100 10,983,000
Net loss	2,001,005		144,100	-	(1,435,600)	15,002		52,400		(1,435,600)
	-				(1,433,000)	-				
Stock-based compensation	-		-	1,292,000	-	-		-		1,292,000
Stock options exercised	1,000		100	2,900	-	-		-		3,000
Balance, March 31, 2021	2,882,065	\$	144,200	\$ 10,040,600	\$ 710,000	19,802	\$	52,400	\$	10,842,400

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the Nine Month Period March 31, 2022	For the Nine Month Period March 31, 2021		
Operating activities:				
Net loss	\$ (3,640,300)	\$ (2,311,400)		
Adjustments to reconcile net loss to net cash used in operating activities:				
Loss/(Gain) on sale of investments	11,100	(34,600)		
Unrealized holding loss on investments	102,800	18,900		
Extinguishment of debt	(433,800)	-		
Depreciation and amortization	581,800	126,700		
Deferred income taxes	(955,400)	(652,300)		
Loss on disposal of subsidiary	-	405,400		
Stock-based compensation	1,920,100	1,429,400		
Change in fair value of contingent consideration	(42,500)	(118,500)		
Changes in operating assets and liabilities:				
Trade accounts receivable	(328,700)	(758,500)		
Inventories	(1,383,900)	(697,700)		
Carrying value of right of use assets	(783,300)	87,700		
Income tax receivable	172,200	(1,500)		
Prepaid and other current assets	(127,700)	57,400		
Accounts payable	585,500	142,600		
Contract liabilities	796,100	(20,000)		
Lease liabilities	-	(51,000)		
Bank overdraft	(281,100)	7,500		
Other assets	107,100	-		
Discontinued operations	25,400	-		
Accrued expenses	(20,700)	(222,600)		
Total adjustments	(55,000)	(281,100)		
Net cash used in operating activities	(3,695,300)	(2,592,500)		
Investing activities:				
Redemption of investment securities	1,278,500	1,631,000		
Purchase of investment securities	(5,422,700)	(6,609,200)		
Proceeds from sale of assets of discontinued operations	-	440,000		
Capital expenditures	(337,400)	(183,700)		
Purchase of other intangible assets	(67,000)	(41,200)		
Net cash used in investing activities	(4,548,600)	(4,763,100)		
Financing activities:				
Proceeds from issuance of common stock	3,000,000	-		
Issuance costs of common stock and warrants	(272,800)	_		
Payments of contingent consideration	-	(13,400)		
Proceeds from Payroll Protection Program		433,800		
Proceeds from stock options exercised	-	3,000		
Net cash provided by financing activities	2,727,200	423,400		
Effect of changes in foreign currency exchange rates	(90,500)			
Net decrease in cash and cash equivalents	(5,607,200)	(6,932,200)		
Cash and cash equivalents, beginning of year	9,675,200	7,559,700		
Cash and cash equivalents, end of period	\$ 4,068,000	\$ 627,500		
Cash and Cash equivalents, end of period	\$ 4,068,000	φ 027,300		

# SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (UNAUDITED)

SUPPLEMENTAL DISCLOSURES:		For the Nine Month Period March 31, 2022	For the Nine Month Period March 31, 2021
Cash paid during the period for:			
Income taxes		\$ -	\$ 2,500
Noncash financing activities:			
Record right-of-use assets		\$ 941,300	\$ -
Record lease liabilities		\$ 941,300	\$ -
	o		

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### General

The accompanying unaudited interim condensed consolidated financial statements are prepared pursuant to the Securities and Exchange Commission's rules and regulations for reporting on Form 10-Q. Accordingly, certain information and notes required by accounting principles generally accepted in the United States for complete financial statements are not included herein. The Company believes all adjustments necessary for a fair presentation of these interim statements have been included and that they are of a normal and recurring nature. These interim statements should be read in conjunction with the Company's consolidated financial statements and notes thereto, included in its Annual Report on Form 10-K for the fiscal year ended June 30, 2021. The results for the three and nine months ended March 31, 2022 are not necessarily an indication of the results for the full fiscal year ending June 30, 2021.

### 1. Significant Accounting Policies

## Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Scientific Industries, Inc., its wholly- owned subsidiary, Scientific Bioprocessing Holdings, Inc. ("SBHI"), SBHI's wholly-owned subsidiaries, Scientific Bioprocessing, Inc. ("SBI"), and aquila biolabs GmbH ("Aquila"), a German corporation, which was acquired on April 29, 2021, Scientific Packaging Industries, Inc., an inactive wholly-owned subsidiary, and Altamira Instruments, Inc. ("Altamira"), and wholly-owned subsidiary (accounted for as a discontinued operation as of November 30, 2020) (all collectively referred to as the "Company"). All material intercompany balances and transactions have been eliminated in consolidation.

#### COVID-19 Pandemic

The challenges posed by the COVID-19 pandemic on the global economy began to take effect and adversely affected the Company's operations at the end of the third quarter of the fiscal year ended June 30, 2020. At that time, the Company took appropriate action and put plans in place to diminish the adverse effects of COVID-19 on its operations, enabling the Company to continue to operate with minor or temporary disruptions to its operations. The Company took immediate action pertaining to COVID-19 preparedness by implementing the US Center for Disease Control's guidelines for employers in order to protect the Company's employees' health and safety, with actions such as implementing work from home, social distancing in the workplace, requiring self-quarantine for any employee showing symptoms, wearing face coverings, and training employees on maintaining a healthy work environment. The Company experienced supply chain disruptions which had an impact on its operations causing delayed delivery of some products to its customers, and production inefficiencies. SBI's facility was shut down temporarily due to state mandates, however, the impact on operations was minimal, and the Company was able to retain its employees without furloughs or layoffs, in part, due to the Company's receipt of two loans under the Federal Government's Small Business Administration Paycheck Protection Program ("PPP").

The Company received \$563,800 and \$433,800 in PPP loans in April 2020 and March 2021, respectively. The first loan was forgiven in June 2021 except for \$32,700 which was repaid by the Company and the second loan was forgiven in full in December 2021. The Company elected to account for its PPP Loans in accordance with Accounting Standards Codification ("ASC"), Topic 470 *Debt*, with interest, if any, accrued in accordance with the interest method under ASC 835-30, *Imputation of Interest*. Initially, the Company recognized the entire loan amounts as liabilities on its balance sheets and remained as liabilities until either the Company was legally released from its obligations or paid the lender. Once the loans were forgiven, the amounts forgiven were recorded in the Company's statement of operations as "Other Income."

#### Adopted Accounting Pronouncements

In December 2019, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2019-12, "Simplifying the Accounting for Income Taxes", which is designed to simplify the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. ASU No. 2019-12 is effective for fiscal years beginning after December 15, 2020. The adoption of this standard as of July 1, 2021 did not have a material impact on the Company's financial statements.

# Recently Issued Accounting Pronouncements

The Company has implemented all new accounting pronouncements that are in effect and is evaluating any that may impact its financial statements. The Company does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.

### 2. Revenue

The Company generates revenues from the following sources: (1) Benchtop Laboratory Equipment, and (2) Bioprocessing Systems. The following table summarizes the Company's disaggregation of revenues for the three and nine months ended March 31, 2022 and 2021.

Three Months Ended March 31, 2022:	Benchtop Laboratory Equipment	oprocessing Systems	_(	Consolidated
Revenues	\$ 2,434,600	\$ 430,300	\$	2,864,900
Foreign Sales	783,600	269,700		1,053,300
Three Months Ended March 31, 2021:	Benchtop Laboratory Equipment	oprocessing Systems		Consolidated
Revenues	\$ 2,365,700	\$ 142,900	\$	2,508,600
Foreign Sales	942,200	102,600		1,044,800
Nine Months Ended March 31, 2022:	Benchtop Laboratory Equipment	oprocessing Systems		Consolidated
Revenues	\$ 7,465,700	\$ 1,157,800	\$	8,623,500
Foreign Sales	2,814,700	791,200		3,605,900
Nine Months Ended March 31, 2021:	Benchtop Laboratory Equipment	oprocessing Systems		Consolidated
Revenues	\$ 6,803,300	\$ 441,800	\$	7,245,100
Foreign Sales	2,724,800	395,000		3,119,800

Benchtop Laboratory Equipment sales are comprised primarily of standard benchtop laboratory equipment sold to laboratory equipment distributors, or directly to end users primarily online via the Company's website. The sales cycle from time of receipt of order to shipment ranges from a day to a few weeks. Customers either pay by credit card (online sales) or Net 30-90 days, depending on the customer. Once the item is shipped under the terms specified in the order, which is primarily "FOB Factory", other than a standard warranty, there are no other obligations to the customer. The standard warranty is typically one or two years, covering parts and labor, and is deemed immaterial. Revenue is recognized at the point in time when the risks and rewards of ownership have transferred to the customer, which is generally upon shipment.

Bioprocessing Systems revenues consist of royalty revenues generated through SBI and product revenues generated primarily through Aquila. Royalty revenues are earned by the Company under a licensing agreement from a single licensee and its sublicenses. The license agreement included two United States patents, which expired in August 2021. The Company is obligated to pay 50% of all royalties earned to the entity that licensed the intellectual property to the Company.

# 3. Segment Information and Concentrations

The Company views its operations as two segments: the manufacture and marketing of standard benchtop laboratory equipment for research in university, hospital and industrial laboratories sold primarily through laboratory equipment distributors and laboratory and pharmacy balances and scales ("Benchtop Laboratory Equipment Operations"); and the design, manufacture, and marketing of bioprocessing systems and products ("Bioprocessing Systems") and related royalty income.

Segment information is reported as follows:

Three Months Ended March 31, 2022:	_	Benchtop Laboratory Equipment	oprocessing Systems	porate And Other		Consolidated
Revenues	\$	2,434,600	\$ 430,300	\$ -	\$	2,864,900
Foreign Sales		783,600	269,700	-		1,053,300
Income (Loss) From Operations		247,300	(1,651,700)	(337,900)		(1,742,300)
Assets		10,231,100	10,024,261	10,271,439		30,526,800
Long-Lived Asset Expenditures		16,500	158,000	-		174,500
Depreciation and Amortization		24,600	229,900	-		254,500
		Benchtop				
Three Months Ended March 31, 2021:		Laboratory Equipment	Systems	porate And Other	_	Consolidated
Three Months Ended March 31, 2021: Revenues	\$	Laboratory		Other	\$	<b>Consolidated</b> 2,508,600
,	_	Laboratory Equipment	 Systems	Other		
Revenues	_	Laboratory Equipment 2,365,700	 Systems 142,900	Other		2,508,600
Revenues Foreign Sales	_	Laboratory Equipment 2,365,700 942,200	 142,900 102,600	Other -		2,508,600 1,044,800
Revenues Foreign Sales Income (Loss) From Operations	_	2,365,700 942,200 394,700	 142,900 102,600 (1,323,900)	- (929,600)		2,508,600 1,044,800 (1,858,800)
Revenues Foreign Sales Income (Loss) From Operations Assets	_	2,365,700  942,200  394,700  5,979,400	 142,900 102,600 (1,323,900) 1,281,200	929,600) 6,639,700		2,508,600 1,044,800 (1,858,800) 13,900,300

11

Approximately 50% and 55% of net sales from Benchtop Laboratory Equipment Operations (42% and 52% of total revenues) for the three months ended March 31, 2022 and 2021, respectively, were derived from sales of the Company's main product, the Vortex-Genie 2 mixer, excluding accessories.

Approximately 24% and 20% of total Benchtop Laboratory Equipment Operations sales (20% and 19% of total revenues) were derived from the Torbal Scales Division for the three months ended March 31, 2022 and 2021, respectively. For the three months ended March 31, 2022 and 2021, respectively, three customers accounted for approximately 19% and 26% of net sales of the Benchtop Laboratory Equipment Operations (16% and 25% of the Company's total revenues), respectively.

Nine Months Ended March 31, 2022:	_	Benchtop Laboratory Equipment	В	ioprocessing Systems	Corporate And Other	_(	Consolidated
		T 465 T00	•	4.455.000			0.600.500
Revenues	\$	7,465,700	\$	1,157,800	\$ -	\$	8,623,500
Foreign Sales		2,814,700		791,200	-		3,605,900
Income (Loss) From Operations		1,107,000		(5,091,300)	(1,127,200)		(5,111,500)
Assets		10,231,100		10,024,261	10,271,439		30,526,800
Long-Lived Asset Expenditures		83,100		321,300	-		404,400
Depreciation and Amortization		71,200		510,600	-		581,800
Nine Months Ended March 31, 2021:	_	Benchtop Laboratory Equipment	В	ioprocessing Systems	Corporate And Other	(	Consolidated
Revenues	\$	6,803,300	\$	441,800	\$ -	\$	7,245,100
Foreign Sales		2,724,800		395,000	-		3,119,800
Income (Loss) From Operations		1,347,100		(2,598,000)	(1,048,000)		(2,298,900)
Assets		5 070 400		1,281,200	6,639,700		13,900,300
		5,979,400		1,201,200	0,039,700		
Long-Lived Asset Expenditures		54,100		1,281,200	-		224,900
Long-Lived Asset Expenditures  Depreciation and Amortization							224,900 126,700

Approximately 49% and 51% of total Benchtop Laboratory Equipment Operations sales (42% and 47% of total revenues) for the nine months ended March 31, 2022 and 2021, respectively, were derived from sales of the Company's main product, the Vortex-Genie 2 mixer, excluding accessories.

Approximately 24% and 23% for both periods of total Benchtop Laboratory Equipment Operations sales (21% and 21% of total revenues) were derived from the Torbal Scales Division for the nine months ended March 31, 2022 and 2021, respectively.

For each of the nine-month periods ended March 31, 2022 and 2021, three customers accounted for approximately 20% and 23% of net sales of the Benchtop Laboratory Equipment Operations (17% and 21% of the Company's total revenues), respectively.

### 4. Fair Value of Financial Instruments

In valuing assets and liabilities, the Company is required to maximize the use of quoted market prices and minimize the use of unobservable inputs. The Company calculated the fair value of its Level 1 and 2 instruments based on the exchange traded price of similar or identical instruments where available or based on other observable instruments. These calculations take into consideration the credit risk of both the Company and its counterparties. The Company has not changed its valuation techniques in measuring the fair value of any financial assets or liabilities during the period.

The fair value of the contingent consideration obligations are based on a probability-weighted approach derived from the estimates of earn-out criteria and the probability assessment with respect to the likelihood of achieving those criteria. The measurement is based on significant inputs that are not observable in the market, therefore, the Company classifies this liability as Level 3 in the following table.

The following tables set forth by level within the fair value hierarchy the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at March 31, 2022 and June 30, 2021 according to the valuation techniques the Company used to estimate their fair values:

]	March 31,				Fair Value Measurements Using Inputs Considere					
2022					Level 1		Level 2		Level 3	
\$		\$		\$		\$	-			
	7,768,600		6,796,500		972,100					
ø	11.926.600	e	10.964.500	e	072 100	ø				
2	11,836,600	2	10,864,500	2	9/2,100	\$				
\$	117,500	\$	-	\$	-	\$	117,500			
-	227,000									
		F	air Value Meas	surem	ents Using Inpu	outs Considered as				
			Lovel 1		Lavel 1		Level 3			
	2021	-	Level 1		Level 2	_	Level 3			
¢	9 675 200	•	9.675.200	•		¢	_			
Ψ		φ		φ		φ	<u>-</u>			
_	3,744,000		2,720,000	_	024,000					
\$	13,419,800	\$	12,595,800	\$	824,000	\$	-			
				_						
\$	160,000	\$		\$		\$	160,000			
d of th	e following:		Cost		Fair Value		Unrealized Holding Gain (Loss)			
		\$	118,900	\$	176,900	\$	58,000			
			6,708,300		6,619,600		(88,700)			
			977,200		972,100		(5,100)			
		\$	7,804,400		7,768,600		(35,800)			
			Cost		Fair Value	_	Unrealized Holding Gain (Loss)			
		S	102,200	S	154,100	\$	51,900			
		Ψ		Ψ		Ψ	14,100			
							(8,700)			
		\$		\$		\$	57,300			
						_				
	\$ \$	7,768,600 \$ 11,836,600 \$ 117,500  Fair Value at June 30, 2021 \$ 9,675,200 3,744,600 \$ 13,419,800	7,768,600 \$ 11,836,600 \$ \$ 117,500 \$  Fair Value at June 30, 2021 \$ 9,675,200 \$ 3,744,600 \$ 13,419,800 \$ \$ 160,000 \$ \$ \$ \$ \$	7,768,600 6,796,500  \$ 11,836,600 \$ 10,864,500  \$ 117,500 \$	7,768,600 6,796,500  \$ 11,836,600 \$ 10,864,500 \$  \$ 117,500 \$ - \$  Fair Value at June 30, 2021 Level 1  \$ 9,675,200 \$ 9,675,200 \$ 3,744,600 2,920,600  \$ 13,419,800 \$ 12,595,800 \$  \$ 160,000 \$ - \$  d of the following:    Cost	7,768,600 6,796,500 972,100  \$ 11,836,600 \$ 10,864,500 \$ 972,100  \$ 117,500 \$ - \$ - \$ - \$  Fair Value at June 30, 2021 Level 1 Level 2  \$ 9,675,200 \$ 9,675,200 \$ - \$ - \$  3,744,600 2,920,600 \$ 824,000  \$ 13,419,800 \$ 12,595,800 \$ 824,000  \$ 160,000 \$ - \$ - \$ - \$  d of the following:    Cost Fair Value	7,768,600 6,796,500 972,100  \$ 11,836,600 \$ 10,864,500 \$ 972,100 \$  \$ 117,500 \$ - \$ - \$  Fair Value at June 30, 2021 Level 1 Level 2  \$ 9,675,200 \$ 9,675,200 \$ - \$  3,744,600 2,920,600 \$ 824,000  \$ 13,419,800 \$ 12,595,800 \$ 824,000 \$  \$ 160,000 \$ - \$ - \$  Cost Fair Value  \$ 118,900 \$ 176,900 \$  6,708,300 6,619,600 977,200 972,100 \$  7,768,600  Cost Fair Value  \$ 1,836,600 \$ 176,900 \$  6,708,300 6,619,600 977,200 972,100 \$  7,804,400 7,768,600  Cost Fair Value  \$ 1,800 \$ 154,100 \$  2,752,400 2,766,500 832,700 824,000			

# 5. Inventories

	March 31,	June 30,		
	2022	2021		
Raw materials	\$ 3,058,100	\$ 2,170,400		
Work-in-process	106,400	39,600		
Finished goods	1,203,400	767,100		
	\$ 4,367,900	\$ 2,977,100		

# 6. Goodwill and Finite Lived Intangible Assets

Goodwill amounted to \$4,395,400 at March 31, 2022 and June 30, 2021, all of which is expected to be deductible for tax purposes.

The components of finite-lived intangible assets are as follows:

	Useful Lives		Cost		ccumulated mortization		Net
At March 31, 2022:	Oseitii Lives		Cost		iiioi tization	-	1101
Technology, trademarks	5-10 yrs.	\$	817,000	\$	431,800	\$	385,200
Trade names	3-6 yrs.		140,000		140,000		-
Websites	3-7 yrs.		210,000		210,000		-
Customer relationships	4-10 yrs.		372,200		133,100		239,100
Sublicense agreements	10 yrs.		294,000		294,000		-
Non-compete agreements	4-5 yrs.		1,060,500		455,300		605,200
In-process research and development	3-5 yrs.		917,600		249,600		668,000
Patents	5-7 yrs.		593,000		274,200		318,800
		\$	4,404,300	\$	2,188,000	\$	2,216,300
		_				_	
				A	ccumulated		
	Useful Lives		Cost		ccumulated mortization		Net
At June 30, 2021:	Useful Lives		Cost				Net
At June 30, 2021: Technology, trademarks	Useful Lives 5-10 yrs.	<u> </u>	Cost 364,700			\$	Net 2,500
·		\$		Aı	mortization	\$	
Technology, trademarks	5-10 yrs.	\$	364,700	Aı	mortization 362,200	\$	2,500
Technology, trademarks Trade names	5-10 yrs. 3-6 yrs.	\$	364,700 592,300	Aı	362,200 152,600	\$	2,500
Technology, trademarks Trade names Websites	5-10 yrs. 3-6 yrs. 3-7 yrs.	\$	364,700 592,300 210,000	Aı	362,200 152,600 210,000	\$	2,500 439,700
Technology, trademarks Trade names Websites Customer relationships	5-10 yrs. 3-6 yrs. 3-7 yrs. 4-10 yrs.	\$	364,700 592,300 210,000 372,200	Aı	362,200 152,600 210,000 102,400	\$	2,500 439,700 - 269,800
Technology, trademarks Trade names Websites Customer relationships Sublicense agreements	5-10 yrs. 3-6 yrs. 3-7 yrs. 4-10 yrs. 10 yrs.	\$	364,700 592,300 210,000 372,200 294,000	Aı	362,200 152,600 210,000 102,400 283,000	\$	2,500 439,700 - 269,800 11,000
Technology, trademarks Trade names Websites Customer relationships Sublicense agreements Non-compete agreements	5-10 yrs. 3-6 yrs. 3-7 yrs. 4-10 yrs. 10 yrs. 4-5 yrs.	\$	364,700 592,300 210,000 372,200 294,000 1,060,500	Aı	362,200 152,600 210,000 102,400 283,000 308,600	\$	2,500 439,700 - 269,800 11,000 751,900
Technology, trademarks Trade names Websites Customer relationships Sublicense agreements Non-compete agreements In-process research and development	5-10 yrs. 3-6 yrs. 3-7 yrs. 4-10 yrs. 10 yrs. 4-5 yrs. 3-5 yrs.	\$	364,700 592,300 210,000 372,200 294,000 1,060,500 852,100	Aı	362,200 152,600 210,000 102,400 283,000 308,600 134,800	\$	2,500 439,700 - 269,800 11,000 751,900 717,300

Total amortization expense was \$134,600 and \$16,000 for the three months ended March 31, 2022 and 2021, respectively, and \$408,500 and \$48,500 for the nine months ended March 31, 2022 and 2021, respectively. As of March 31, 2022, estimated future amortization expense related to intangible assets is \$134,300 for the remainder of the fiscal year ending June 30, 2022, \$520,900 for fiscal 2023, \$518,900 for fiscal 2024, \$485,100 for fiscal 2025, \$284,600 for fiscal 2026 and \$137,500 thereafter.

### 7. Loss Per Common Share

The Company presents the computation of earnings per share ("EPS") on a basic basis. Basic EPS is computed by dividing net income, if any, by the weighted average number of shares outstanding during the reported period. Diluted EPS is computed similarly to basic EPS, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential additional common shares that were dilutive had been issued. Common shares are excluded from the calculation if they are determined to be anti-dilutive; accordingly, no dilution is shown for loss periods. The following table sets forth the weighted average number of common shares outstanding for each period presented.

	For the Three Month Period Ended March 31, 2022	For the Three Month Period Ended March 31, 2021	For the Nine Month Period Ended March 31, 2022	For the Nine Month Period Ended March 31, 2021
Weighted average number of common shares outstanding	6,633,901	2,861,607	6,544,112	2,861,376
Effect of dilutive securities	-	-	-	-
Weighted average number of dilutive common shares outstanding	6,633,901	2,861,607	6,544,112	2,861,376
Basic and diluted loss per common share:				
Continuing operations	\$ (0.23)	\$ (0.51)	\$ (0.56)	\$ (0.61)
Discontinued operations	\$ -	\$ 0.01	\$ -	\$ (0.20)
Consolidated operations	\$ (0.23)	\$ (0.50)	\$ (0.56)	\$ (0.81)

Approximately 3,452,542 and 3,451,461 shares of the Company's common stock issuable upon the exercise of options and warrants, respectively, were excluded from the calculation because the effect would be anti-dilutive due to the loss for the three and nine months ended March 31, 2022.

Approximately 259,357 and 1,349,850 shares of the Company's common stock issuable upon the exercise of options and warrants, respectively, were excluded from the calculation because the effect would be anti-dilutive due to the loss for the three and nine months ended March 31, 2021.

#### 8. Leases

The Company leases certain properties consisting principally of (i) a facility in Bohemia, New York (headquarters) through October 2028, (ii) a facility in Pittsburgh, Pennsylvania for SBI's Bioprocessing Systems Operations through May 2023, and (iii) a facility for sales and administration in Orangeburg, New York through October 2022. There are no renewal options with any of the leases, no residual values or significant restrictions or covenants other than those customary in such arrangements, and no non-cash activities; and any rent escalations incorporated within the leases are included in the calculation of the future minimum lease payments, as further described below.

The Company determines whether an agreement contains a lease at inception based on the Company's right to obtain substantially all of the economic benefits from the use of the identified asset and its right to direct the use of the identified asset. Lease liabilities represent the present value of future lease payments and the Right-Of-Use ("ROU") assets represent the Company's right to use the underlying assets for the respective lease terms. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of the lease payments over the lease term. Each ROU asset is further adjusted to account for previously recorded lease expenses such as deferred rent and other lease liabilities. As the Company's leases do not provide an implicit rate, the Company used its incremental borrowing rate of 5.0% as the discount rate to calculate the present value of future lease payments, which was the interest rate that its bank would charge for a similar loan.

The Company elected not to recognize a ROU asset or a lease liability for leases with an initial term of twelve months or less. In addition to minimum lease payments, certain leases require payment of a proportionate share of real estate taxes and certain building operating expenses or payments based on an excess of a specified base. These variable lease costs are not included in the measurement of the ROU asset or lease liability due to unpredictability of the payment amount and are recorded as lease expenses in the period incurred. The Company's lease agreements do not contain residual value guarantees.

The Company elected available practical expedients for existing or expired contracts of lessees whereby the Company is not required to reassess whether such contracts contain leases, the lease classification or the initial direct costs. The Company is not utilizing the practical expedient which allows the use of hindsight by lessees and lessors in determining the lease term and in assessing impairment of its ROU assets. The Company utilized the transition method allowing entities to only apply the new lease standard in the year of adoption.

As of March 31, 2022, the weighted-average remaining lease term for operating lease liabilities was approximately 5.32 years and the weighted-average discount rate was 5.0%. Total cash payments under these leases were approximately \$82,000 and \$240,200, for the three and nine months ended March 31, 2022 of which \$81,800 and \$226,300 was recorded as leases expense, respectively.

The Company's approximate future minimum rental payments under all leases existing at March 31, 2022 through October 2028 are as follows:

Fiscal year ending June 30,	Amount
Remainder of 2022	\$ 82,200
2023	311,400
2024	247,600
2025	255,000
2026	262,700
Thereafter	609,600
Total future minimum payments	1,768,500
Less imputed interest	(256,100)
Total Present Value of Operating Lease Liabilities	\$ 1,512,400

# 9. Discontinued Operations

Effective November 30, 2020, as part of its strategic shift to becoming a life sciences tool provider, the Company sold its operations relating to the manufacture and marketing of custom-made catalyst research instruments for universities, government laboratories, and chemical petrochemical companies sold on direct basis (the "Catalyst Research Instruments Operations") through the sale by Altamira of substantially all of its assets and inventory to Beijing JWGB Sci. & Tech. Co. Ltd., a corporation formed under the laws of the People's Republic of China ("JWGB") for \$440,000 which was fully paid in cash by January 2021, resulting in a \$405,400 pre-tax loss. To preserve business continuity for the buyer, Altamira agreed to purchase certain components on behalf of JWGB for which JWGB agreed to reimburse Altamira. The Company retained all its receivables and payables related to sales made prior to November 30, 2020, certain inventory related to two work-in-process orders which have been shipped, product warranty and other miscellaneous liabilities related to certain employee benefits, and expenses related to the closure of the Altamira facility, which was completed at the end of December 2020.

As a result of the disposal described above, the operating results of the former Catalyst Research Instruments Operations segment have been presented as discontinued operations in the balance sheets, the statements of operations, and the statements of cash flows, as detailed below.

Assets:	Marc 20		June 30, 2021	
Cash	\$	600	\$	-
Accounts receivable		-	52,0	
Inventories		-	3,3	300
	\$	600	\$ 55,3	300
Liabilities:	Marc		June 30,	
	20	22	2021	
Accrued expenses and taxes	\$	-	\$ 20,7	
Accrued expenses and taxes Contract liabilities	¢.			
	\$	7,900	\$ 20,7 16,5	500
	¢.	-	\$ 20,7	500

	Three Mo	nths Ended	Nine Months Ended			
	March 31,2022	March 31,2021	March 31,2022	March 31,2021		
Revenues	\$ -	\$ 107,800	\$ 20,600	\$ 387,700		
Cost of goods sold	6,900	78,800	10,300	458,500		
Gross profit (loss)	(6,900)	29,000	10,300	(70,800)		
Selling, general and administrative expenses	700	12,600	2,900	282,200		
Income (loss) from operations	(7,600)	16,400	7,400	(353,000)		
Loss on disposal			<u> </u>	(405,400)		
Income (loss) before income tax benefit	(7,600)	16,400	7,400	(758,400)		
Income tax expense (benefit)			4,000	(179,900)		
Net income (loss) attributable to discontinued operations	\$ (7,600)	\$ 16,400	\$ 3,400	\$ (578,500)		

In our Consolidated Statements of Cash Flows, the cash flows from discontinued operations are not separately classified. Cash provided by (used in) operating activities from discontinued operations for nine months ended March 31, 2022 and March 31, 2021 was \$25,400 and \$(502,900), respectively.

Cash provided by investing activities from discontinued operations for the nine months ended March 31, 2022 was none and \$440,000 for the nine months ended March 31, 2021.

There was no cash provided by or used in financing activities for either period.

# 10. Acquisition of Aquila Biolabs GmbH

Effective April 29, 2021, the Company acquired all the outstanding capital stock of Aquila, a German start-up company engaged from its facility in Baesweiler, Germany in the design, production, and sale of bioprocessing systems and products which focus on the control and analysis of bioprocesses in bioreactors and incubation shakers for an aggregate purchase price of \$7,880,100 in cash upon closing. Aquila's principal customers are universities, pharmaceutical companies, and industrial companies. Aquila's products are sold primarily on a direct basis and to a lesser extent, through distributors.

The acquisition was accounted for in accordance with ASC 805, Business Combinations ("ASC 805") in which the Company is treated as the accounting acquirer. Accordingly, the assets acquired and liabilities assumed were measured at estimated fair value.

For purposes of measuring the estimated fair value, where applicable, of the assets acquired and liabilities assumed, as reflected in the unaudited pro forma condensed consolidated financial information, the guidance in ASC 820, Fair Value Measurements and Disclosures ("ASC 820") has been applied, which establishes a framework for measuring fair value. In accordance with ASC 820, fair value is an exit price and is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date." Under ASC 805, acquisition-related transaction costs and acquisition-related restructuring charges are not included as components of consideration transferred but are accounted for as expenses in the period in which the costs are incurred.

Management of the Company allocated the purchase price based on its estimated valuation of the assets acquired and liabilities assumed as follows:

	Amount	Useful life
Fair value of assets acquired:	 <u>.</u>	
Current assets:		
Cash and cash equivalents	\$ 201,100	
Accounts receivable	159,200	
Inventory	187,500	
Prepaid expenses and other current assets	25,400	
Property, plant and equipment	40,200	
Deferred tax asset	800,300	
Tradename	452,300	6 years
Non-compete agreements	784,500	4 years
In-process research and development	742,100	5 years
Customer relationships	252,200	9 years
Patents and other intangibles	 286,200	7 years
Total assets acquired	\$ 3,931,000	
Fair value of liabilities assumed:		
Accounts payable	\$ (39,300)	
Accrued expenses	(90,300)	
Other current liabilities	(59,400)	
Total liabilities assumed	\$ (189,000)	
Total identifiable net assets	\$ 3,742,000	
Fair value of consideration transferred	7,880,100	
Goodwill	\$ 4,138,100	

### 11. Paycheck Protection Program Loan

The Company received a second \$433,800 PPP loan in March 2021, pursuant to the PPP loan administered by the U.S. Small Business Administration through its bank. The full amount of this loan was forgiven in December 2021, and is reflected as other income (extinguishment of debt) in the accompanying statements of operations and comprehensive loss.

## 12. Equity

# Authorized Shares

On February 25, 2022, at the Company's Annual Stockholders Meeting, the stockholders of the Company approved an amendment to its Certificate of Incorporation to increase the number of authorized shares of the Company's common stock by 5,000,000 shares from 15,000,000 to 20,000,000 shares.

In addition, the stockholders also approved the adoption of the Company's 2022 Equity Incentive Plan ("Plan") providing for the issuance of up to 1,750,000 shares plus outstanding options granted under the Company's 2012 Stock Option Plan that expire or are forfeited. The Plan provides various stock awards including incentive and nonstatutory stock options, stock appreciation rights, restricted stock awards, restricted stock unit awards, and other stock awards, which can be awarded to employees and directors of the Company and its subsidiaries.

# Issuance and Sale of Common Stock

On March 2, 2022, the Company entered into a Securities Purchase Agreement with certain private investors pursuant to which the Company issued and sold an aggregate of 545,456 shares of common stock and warrants to purchase up to an additional 274,727 shares of common stock, at an offering price of \$5.50 per share, for a gross consideration of \$3,000,000. The issuance cost related to this private placement stock issuance amounted to approximately \$272,800. Under the terms of Securities Purchase Agreement between the Company and the investors, the Company must use commercially reasonable efforts to file a registration statement with the SEC within 90 days of the closing date to register for resale the shares of common stock sold in the private offering, including the shares of common stock issuable upon the exercise of the warrants. As of March 31, 2022, the Company had not yet filed a registration statement with respect to the offering.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking statements. Certain statements contained in this report are not based on historical facts, but are forward-looking statements that are based upon various assumptions about future conditions. Actual events in the future could differ materially from those described in the forward-looking information. Numerous unknown factors and future events could cause such differences, including but not limited to, product demand, market acceptance, success of marketing strategy, success of expansion efforts, impact of competition, adverse economic conditions, and other factors affecting the Company's business that are beyond the Company's control, which are discussed elsewhere in this report. Consequently, no forward-looking statement can be guaranteed. The Company undertakes no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise. This Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Company's financial statements and the related notes included elsewhere in this report.

Overview. The Company's results reflect those of the Benchtop Laboratory Equipment Operations and the Bioprocessing Systems Operations, which includes the results for Aquila following its acquisition on April 29, 2021. The Company realized a loss from continuing operations before income tax benefit of \$1,844,600 for the three months ended March 31, 2022 compared to a \$1,830,200 loss for the three months ended March 31, 2021, and a loss before income tax benefit of \$4,698,200 for the nine months ended March 31, 2022 compared to a loss of \$2,205,200 for the nine months ended March 31, 2021, primarily due to increased operating expenses of its Bioprocessing Systems Operations, which included significant expenditures for product development, sales and marketing, and non-cash compensation expense related to stock options.

COVID-19 Pandemic. The Company has not experienced and does not expect to experience any material impact on its ability to collect its accounts receivable due to the nature of its customers, which are primarily distributors of laboratory equipment and supplies, and pharmaceutical companies, which have benefitted from the Pandemic due to the nature of the products and have the ability to pay. The Company also has not experienced and does not expect to experience any material impairment to its tangible and intangible assets or system of internal controls, however the ultimate impact of COVID-19 on the Company's business, results of operations, financial condition and cash flows is dependent on future developments, including the duration or worsening of the pandemic, which are uncertain and cannot be predicted at this time. The Company has experienced supply chain disruptions which has had an impact on its operations causing delayed delivery of some products to its customers, and production inefficiencies. As of March 31, 2022, the Company had a total backlog of approximately \$747,000 in benchtop laboratory equipment orders, which approximated the backlog level as of March 31, 2021.

In addition, due to the travel restrictions imposed by the United States and other governments worldwide, Company personnel had been and may be restricted in the future from traveling to conduct its operations including trade shows, Company facility visits, customer visits and installations, vendor facility visits, and other sales and marketing related travel that can negatively impact the Company. The operations of Aquila were negatively affected in their ability to secure new orders because Aquila had historically relied on face-to-face meetings at trade shows for its sales opportunities. While it has participated in virtual trade shows, management believes that certain sales opportunities were lost as a result. The Company has recently started to attend in-person trade shows.

### Results of Operations.

The Three Months Ended March 31, 2022 Compared With The Three Months Ended March 31, 2021

Net revenues for the three months ended March 31, 2021 increased \$356,300 (14.2%) to \$2,864,900 from \$2,508,600 for the three months ended March 31, 2021, reflecting an increase of \$287,400 in net revenues due primarily to product revenues derived from sale of Aquila bioprocessing products, and \$68,900 in sales from the Benchtop Laboratory Equipment Operations due to increased sales of its Torbal brand products. The Benchtop Laboratory Equipment Operations sales reflected \$580,100 of Torbal brand net product sales for the three months ended March 31, 2022, compared to \$466,200 for the three months ended March 31, 2021 primarily due to increased sales of its automated VIVID pill counter.

The gross profit percentage on a combined basis was 54.0% for the three months ended March 31, 2022 compared to 54.3% for the three months ended March 31, 2021, due primarily to decreased margins for the Benchtop Laboratory Equipment Operations resulting from increased costs for labor and materials.

General and administrative expenses for the three months ended March 31, 2022 increased by \$224,800 (16.2%) to \$1,610,400 from \$1,385,600 for the three months ended March 31, 2021 due primarily to costs incurred by the Bioprocessing Systems Operations which includes Aquila which was acquired in April 2021.

Selling expenses for the three months ended March 31, 2022 decreased \$332,100 (24.0%) to \$1,054,000 from \$1,386,100 for the three months ended March 31, 2021. The decrease was due primarily to extensive use of sales and marketing consultants in the prior year period compared to lower cost employees in the current year period, and decreased stock option compensation-related costs for the Bioprocessing Systems Operations in the current year period.

Research and development expenses increased by \$174,500 (38.8%) to \$624,500 for the three months ended March 31, 2022 compared to \$450,000 for the three months ended March 31, 2021, due primarily to product development costs incurred by the Bioprocessing Systems Operations, including additional expenditures of the Aquila operation which was acquired in April 2021.

Total other expense, net, for the three months ended March 31, 2022 was \$102,300, compared to \$28,600 of total other income, net, for the three months ended March 31, 2021. The decrease was due primarily to realized losses on investment securities during the current year period.

The Company reflected a total income tax benefit of \$317,200 and \$378,200 for the three months ended March 31, 2022, and 2021, respectively.

As a result of the foregoing, the Company recorded a net loss from continuing operations of \$1,527,400 for the three months ended March 31, 2022 compared to a net loss from continuing operations of \$1,452,000 for the three months ended March 31, 2021.

The Company reflected a loss from discontinued operations of \$7,600 for the three months ended March 31, 2022, compared to a gain of \$16,400 for the three months ended March 31, 2021, due to miscellaneous expenses incurred during the current year period.

The Nine Months Ended March 31, 2022 Compared With The Nine Months Ended March 31, 2021

Net revenues for the nine months ended March 31, 2022 increased \$1,378,400 (19.0%) to \$8,623,500 from \$7,245,100 for the nine months ended March 31, 2021, reflecting an increase of \$716,000 in revenues from the Bioprocessing Systems Operations due primarily to sales of Aquila products, and an increase of \$662,400 in revenue of the Benchtop Laboratory Equipment due to increased sales of its Genie and Torbal brand products. The Benchtop Laboratory Equipment sales reflected \$1,825,400 of Torbal brand product sales for the nine months ended March 31, 2022, compared to \$1,560,700 for the nine months ended March 31, 2021, primarily due to increased sales of its automated VIVID pill counter.

The gross profit percentage on a combined basis was 51.8% for the nine months ended March 31, 2022 compared to 52.8% for the nine months ended March 31, 2021, due primarily to decreased margins for the Benchtop Laboratory Equipment Operations resulting from increased costs for labor and materials.

General and administrative expenses for the nine months ended March 31, 2022 increased by \$2,000,600 (81.9%) to \$4,442,300 from \$2,441,700 for the nine months ended March 31, 2021, due primarily to costs incurred by the Bioprocessing Systems Operations which includes the Aquila operation which was acquired in April 2021.

Selling expenses for the nine months ended March 31, 2022 increased \$337,900 (12.7%) to \$2,996,800 from \$2,658,900 for the nine months ended March 31, 2021, due primarily to the Bioprocessing Systems Operations which includes the Aquila operation which was acquired in April 2021.

Research and development expenses increased by \$1,117,300 (109.1%) to \$2,141,300 for the nine months ended March 31, 2022 compared to \$1,024,000 for the nine months ended March 31, 2021, mainly due to product development costs incurred by the Bioprocessing Systems Operations' Aquila operation which was acquired in the fourth quarter of fiscal 2021.

Total other income, net, for the nine months ended March 31, 2022, was \$413,300 reflecting \$433,800 loan forgiveness for the Company's second PPP Loan, compared to \$93,700 for the nine months ended March 31, 2021.

The Company reflected income tax benefits for continuing operations of \$1,054,500 for the nine months ended March 31, 2022 compared to income tax benefit of \$472,300 for the nine months ended March 31, 2021, primarily due to the increased loss.

As a result of the foregoing, the Company recorded a net loss from continuing operations of \$3,643,700 for the nine months ended March 31, 2022, compared to a net loss from continuing operations of \$1,732,900 for the nine months ended March 31, 2021.

The Company reflected a gain from discontinued operations of \$3,400 for the nine months ended March 31, 2022, compared to a loss of \$578,500 for the nine months ended March 31, 2021, due to miscellaneous income earned during the current year period and the loss on disposal of assets of the discontinued operation in the prior year period.

### Liquidity and Capital Resources.

Cash and cash equivalents decreased by \$5,607,200 to \$4,068,000 as of March 31, 2022 from \$9,675,200 as of June 30, 2021, due primarily to the Company's purchase of investment securities and the loss during the period, net of cash received on the issuance of common stock and warrants.

Net cash used in operating activities was \$3,695,300 for the nine months ended March 31, 2022 compared to \$2,592,500 during the nine months ended March 31, 2021, primarily as a result of the increased loss incurred for the current period. Net cash used in investing activities was \$4,548,600 for the nine months ended March 31, 2022 compared to \$4,763,100 used during the nine months ended March 31, 2021 due to a decrease of purchases and redemptions of investments. Net cash provided by financing activities was \$2,727,200 for the nine months ended March 31, 2022, compared to \$423,400 provided during the nine months ended March 31, 2021, primarily due to the proceeds received on the issuance of common stock and warrants

The Company's working capital increased by \$245,100 to \$16,389,400 as of March 31, 2022 compared to \$16,144,300, as of June 30, 2021, primarily due to a net decrease of \$284,300 in current liabilities, that consist of a decrease of approximately \$881,900 in accrued expense and other liabilities and a increase of \$597,600 in accounts payable and a net decrease of \$39,200 in current assets, that consist of a decrease of approximately \$1,583,200, net of cash proceeds received on the issuance of common stock and warrants and cash used in operating and investing activities, a increase of approximately of \$1,391,000 in inventory, a increase of approximately \$418,000 in accounts receivable and a decrease of \$265,000 in prepaid and other assets.

#### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this report, based on an evaluation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934), the Chief Executive and principal financial officer of the Company has concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in its Exchange Act reports is recorded, processed, summarized and reported within the applicable time periods specified by the Securities and Exchange Commission's rules and forms. The Company also concluded that information required to be disclosed in such reports is accumulated and communicated to the Company's management, including its principal executive and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

# PART II - OTHER INFORMATION

# Item 6. Exhibits and Reports on Form 8-K

# **Exhibit Number Description**

Certification of Chief Executive Officer and Acting Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 Certification of Chief Executive Officer and Acting Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 31. 32.

Reports on Form 8-K:

Current Report filed on Form 8-K dated February 7, 2022 reporting under Item 1.01 Current Report filed on Form 8-K dated February 25, 2022 reporting under Items 5.03 and 5.07. Current Report filed on Form 8-K dated March 2, 2022 reporting under Items 1.01 and 3.02.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SCIENTIFIC INDUSTRIES, INC.

(Registrant)

Date: May 16, 2022

/s/ Helena R. Santos

Helena R. Santos

President, Chief Executive Officer, Acting Chief Financial Officer and Treasurer

#### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT

### I, Helena R. Santos, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Scientific Industries, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purpose in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting (that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter) that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting; and
- 5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions);
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Scientific Industries, Inc.

Date: May 16, 2022 By: /s/ Helena R. Santos

Helena R. Santos Chief Executive Officer and Acting Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT

I, Helena R. Santos, the Chief Executive Officer and Acting Chief Financial Officer of Scientific Industries, Inc. (the "Company"), certify, to the best of my knowledge that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of the Company for the period ended March 31, 2022 (the "Quarterly Report");
- 2. the Quarterly Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 3. the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of Scientific Industries, Inc.

Scientific Industries, Inc.

Date: May 16, 2022 By: /s/ Helena R. Santos

Helena R. Santos Chief Executive Officer and Acting Chief Financial Officer